



July 2007

RE: Recycled Content of Steel

To Whom It May Concern:

Steelscape purchases Hot Rolled steel for use in our manufacturing process. The "recycled" content within our steel products is directly related to the "recycled" content within the Hot Rolled steel we use.

The steel used to make the Hot Rolled coils we purchase can be made either with Basic Oxygen Furnace (BOF) or Electric Arc Furnace (EAF) technology. Currently our supplier base includes only those suppliers using Basic Oxygen Furnaces.

Since our suppliers use Basic Oxygen Furnaces, 25% to 30% of the steel we supply to you is made of "recycled" material. Part of this "recycled" material will be "Post consumer" and part will be "Secondary". The "Post consumer" portion is made up of recycled scrap that the Steelmaker purchases. The "Secondary" portion is made up of material that the Steelmaker loses internally in his process and then re-melts. We can only estimate, but believe on average the "Secondary" portion accounts for about 5% and the "Post consumer" portion accounts for the rest of what is considered recycled material used in Basic Oxygen Furnaces.

If you need more information or have further questions please feel free to call me direct at 360-673-8236.

Very truly yours,
STEELSCAPE, INC.

A handwritten signature in cursive script that reads "Renee Ramey".

Renee Ramey
Marketing Manager